



The 3rd Philippine Hospitality Summit
Solaire Resort and Casino Manila, Philippines (The Tent at Solaire)
March 11-12, 2020



Day One

8:00 Registration and Coffee

Booth Visiting/Networking Activity

8:50-8:55 Welcome Speech Mr. Ian Lim GM, Mykar Events Consultancy

8:55-9:10 Chairwoman Address, Ms Tanya Talreja, President, GSD Spa and Wellness Development Corp.

9:10-9:30 Keynote - Philippines, Moving Forward - Mr. Arthur Lopez, President, Philippine Hotel Owners Association

9:30-9:50 Keynote Speech - Hotel development pipelines in Philippines and SEA Market - Mr. Bernard Kee, Regional head SEA, STR

9:50-10:30 Tea Break

10:30-11:30 Panel discussion

Outlook of the hospitality market for 2020, Where are the opportunities and what are the new challenges

Moderator: Mr. Christophe Vicic, Country Head Philippines, JLL

Panel lists:

- Mr. Andrew Langdon, Senior Vice President Development Asia, Accor
- Mr. Andrew Langston, Senior Vice President Business Development, Centara Hotels
- Mr. August Samala, Group COO, The Henry Hotels
- Mr. James Montenegro, Country head Philippines, Chroma Hospitality

11:30-11:50 Cesar Novio, Operations and Technical Director, Rentokil Initial

11:50-12:10 Timothy Cheow, Product Manager, Johnson Controls

12:10 - 12:30 Sandy Wee, Regional Sales Director Asia Pacific, Ideas

12:30 –14:00 Luncheon

14:00-14:20 Keynote- Mixed-use green buildings in emerging cities in the Philippines -Mr. Romolo Nati, CEO, IDC

14:20-14:40 James Cedrick Borja, Manager for Mechatronics Eng'g, Inewvation International

14:40-15:00 Keynote-Hotel digital marketing, Mr. Michael Raquiza, Country Head, Zenrooms

15:00-15:30 Panel Discussion - Budget Hotel development in the Philippines

Moderator: Mr. Nick Wood, Deputy Country Head, Zenrooms

Panel lists:

- Mr Chris Cho, VP Development Singapore, Philippines, Japan, Korea and Maldives, Accor Hotels
- Mr. Michael Raquiza, Country head, Zenrooms

15:30-15:50 Michael Mallari, Senior Project Engineer, Tosot Philippines Corporation

15:50-16:40 Coffee Break

16:40-17:40 Panel discussion

The importance of ICT/IT technology for hotel operation

Moderator: Mr. Colin Christie, Director of Digital Transformation, Enderun Colleges

Panel lists:

- Mr. Jay Manuel, IT Manager of Holiday Inn & Suites Makati / Public Relations Officer (PRO) of Hoteliers Information Technology Association of the Philippines (HITAP)
- Mr. Raffy Zacarias, President, Hoteliers Information Technology Association of the Philippines, Assist VP and IT head at Discovery Hospitality Corporation, Asst VP and IT head, Discovery Hospitality Corporation
- Mr. Mark Kallos, Group IT Manager, Richmode Hotels
- Mr. Ronald Vallesteros, IT Head Sofitel Hotel Manila

17:40 Closing / Wrap Up



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9:30 -9:40 Chairwoman Address, Ms. Tanya Talreja, President, GSD Spa and Wellness Development Corp.

9:40 -10:00 Keynote- Palawan, The Next Destination Mr. Felino "Jun" Palafox, Jr, Principal Architect-Urban Planner and Founding Partner, Palafox Associates

10:00-10:30 Coffee Break

10:30-11:30 Panel discussion

Mixed Use, The next generation

Moderator: Mr. Nick Price, General Manager, Tenman Project Management

Panel lists:

- Mr. Angel Sueiro, Goup COO, PH Resorts
- Mr. Gianpietroseppi, VP hotel operations, Solaire Resort & Casino
- Mr. Samuel Wilson Executive Director TKHS Group (Asia-Pacific) Limited
- Mr. Romolo Nati, CEO, IDC (Italpinas Development Corporation)

11:30-11:50 Nantha Kumar Manoharan, Sales Director for Asia, Cambium Networks

11:50-12:10 Ms. Ruby Anne Belen-Talosig, Franchising Manager, ILAW ATBP

12:10-13:40 Luncheon

13:40-14:00 Keynote Speech - Airport Expansions in Mactan - Mr. Ravishankar Saravu, Chief Commercial Advisor of GMR MEGAWIDE Cebu Airport

14:00-15:00 Panel discussion: The Impact of Big Brands -it is about Distribution

2019 was a major year for hotel industry mergers & acquisitions. Hotel News Now listed at least 19 of such in their yearend write up. As brands become larger in their portfolio, some with over 30 labels and presence in more than 50 countries, what is the impact and influence to third party distribution channels? Is a consolidation of distribution network the answer to feed these giants? And how do smaller players survive in the future?

Moderator: Mr. Bernard Kee, Regional Head SEA, STR

Panel lists:

- Ms. Suzette Go, Director of Revenue Optimization, Shangri-La Mactan and Shangri-La's Boracay Resort and Spa
- Ms. Sandy Wee, Regional Director of Sales - IDEaS
- Mr. Sunish P Sadasivan, Vice President of E-Commerce & Revenue Management, Chroma Hospitality
- Mr. Christian Canda, Group Revenue and E-commerce Manager, Seda Hotels

15:00 - 15:30 Gabe Perez, Vice President Coupa for Asia Pacific, Pldt Enterprise

15:30- 16:00 Coffee Break

16:00- 17:00 Panel Discussion: Guest experience, how to deliver the best and meet the customer satisfaction

Moderator: Mr Bobby Horrigan, VP hotel department, HRAP

Panel lists:

- **Ms. Vanessa Suatengo, GM, Diamond Hotels Manila**
- **Mr. Puneet Dhawan, GM, Sofitel Plaza Manila**
- Mr. Garry Garcia, Regional Director - Operations and Business Development | Philippines Swiss-Belhotel International
- Mr. Jonathan Nowell, GM, Jpark Island Resort and Waterpark

17:00 Closing / Wrap Up